

Instruction to Tenderers

for

*The
Service*

Real Estate Consultancy Services
N80 Leagh Bends Scheme

using the

Open Procedure for CONSULTANCY SERVICES

FOR USE WITH THE CONDITIONS OF ENGAGEMENT FOR CONSULTANCY SERVICES
WHERE HOURLY RATES ARE TO BE TENDERED

Office of Government Procurement

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Instructions to Tenderers using the Open Procedure
for Consultancy Services for the use with the Conditions of Engagement
for Consultancy Services where Hourly Rates are to be Tendered

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Preface

The Contracting Authority is making these documents available to Applicants for the Services Contract identified in the Particulars, for tendering purposes only. These documents must not be used for any other purpose.

In no circumstances shall the Contracting Authority, its advisers, consultants, servants and/or agents incur any liability or responsibility for the legality, validity, effectiveness, adequacy or enforceability of any documentation executed, or which may be executed, in relation to the Services. Any costs associated with the submission of a tender are the sole responsibility of the Applicant and will not be reimbursed.

This Invitation to Tender will not be part of any Contract.

These documents are being made available by the Contracting Authority to Applicants on the terms set out in these Instructions. These documents are not being distributed to the public and have not been filed, registered or approved in any jurisdiction. Possession or use of these documents in any manner contrary to any applicable law is expressly prohibited. Applicants shall inform themselves concerning and shall observe any applicable legal requirements.

No reliance shall be placed on any information or statements contained in these documents, and no representation or warranty, express or implied, is or will be made in relation to such information. Without prejudice to the foregoing, neither the Contracting Authority nor its advisers, consultants, contractors, servants and/or agents shall have any liability or responsibility in relation to the legality, validity, effectiveness, enforceability, accuracy, adequacy or completeness of such information or any statements made in relation to such Services. Applicants must make their own assessment of the adequacy, accuracy, and completeness of these documents.

Applicants should note that any reference in these Instructions to a notional capital value for the project or a notional number of hours for additional services is purely for the purposes of assessment, as described in section 9 of these Instructions. The Contracting Authority makes no representation that such figures are an accurate estimate of the value of the project or the number of hours of additional services that may be required (if any). Applicants shall not be entitled to a change in any tendered rates or prices should the actual value of the project or the actual number of hours of additional services be higher or lower than the notional figure contained herein.

The information does not purport to be comprehensive or to have been independently verified.

The Contracting Authority reserves the right to amend these Instructions, its requirements and any information contained herein at any time by making any such amendments available to all Applicants.

Nothing in these Instructions is, nor shall be relied upon as, a promise or representation as to the Contracting Authority's ultimate decision in relation to the award of the contract for the services the subject of the contract (the "**Services**") (the "**Contract**"). However, the Contracting Authority reserves the right to take such steps as it considers appropriate, including (but not limited to):

- changing the basis of, or the procedures (including the timetable) relating to, the tender process;
- rejecting any, or all, of the tenders;

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- not inviting a Tenderer to proceed further;
- not furnishing an Applicant with additional information; or
- abandoning the competition.

Nothing contained in these Instructions is, or shall be relied upon as, a representation of fact or promise as to the future. Any summaries or descriptions of documents or contractual arrangements contained in any part of these Instructions cannot be and are not intended to be comprehensive, nor any substitute for the underlying documentation (whether existing or to be concluded in the future), and are in all respects qualified in their entirety by reference to them.

No legal relationship or other obligation shall arise between any Tenderer and the Contracting Authority including in respect of the Competition (except for the Tenderer's irrevocable offer to be bound by its tender for the period stated) unless and until the Contract has been entered into by issue of the Letter of Acceptance and the successful Tenderer and any conditions precedent to its effectiveness have been fulfilled. The Contracting Authority shall not be obliged to appoint any of the Tenderers to undertake the Services and the Contracting Authority reserves the right not to proceed with the award process and to withdraw from the process at any time. No contract to be entered into with the successful Tenderer will contain any representation or warranty in respect of these Instructions.

Applicants must treat these Instructions, their tenders, and their participation in this competition as confidential. Applicants must not disclose any information about this competition to anyone other than to those who have a legitimate need to know or whom they need to consult for the purpose of tendering, and then only on a confidential basis, or as required by law. Applicants shall promptly return these Instructions to the Contracting Authority upon request.

The Contracting Authority is entitled to disclose to any person any information about this competition, including the identity of the Applicants and details of their respective members, the Services, the tender process or the award of the Contract (including, without limitation, details of the contract price) at any time.

If an Applicant considers that information it supplies is commercially sensitive or confidential, this should be clearly stated and clear and substantive reasons should be given. Representations as to confidentiality or commercial sensitivity should give a time after which the information may be disclosed; this would not normally exceed 5 years.

The Contracting Authority will have regard to such a statement in considering a request for access to the information under the Freedom of Information Act 2014 (or any other legislation relating to disclosure of information) but is not bound by the Applicant's view. The requirements of applicable law shall supersede the stated requirements of the parties.

All exchanges shall be kept confidential by the Applicant and its advisors, consultants, contractors, servants and agents. Applicants may also be asked to enter into undertakings of confidentiality should it become appropriate to release confidential information to them.

It will be a condition of the award of the contract that the successful Tenderer shall, for the term of the contract, comply with all applicable EU and domestic tax laws. Prior to the award of the Contract arising out of this Competition the successful Tenderer shall be required to supply its Tax

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Clearance Access Number and Tax Reference Number to facilitate online verification of their tax status by the Contracting Authority. By supplying these numbers the successful Tenderer acknowledges and agrees that the Contracting Authority has the permission of the successful Tenderer to verify its tax cleared position online. Applicants may obtain information regarding their obligations concerning taxation from the Revenue Commissioners (www.revenue.ie)

References to these Instructions in this section includes all information contained in these Instructions, their accompanying documentation, and any information and/or opinions made available during the tender period by or on behalf of the Contracting Authority, its advisers, consultants, contractors, servants and/or agents in connection with these Instructions or the Services including, without limitation, information made available in response to any queries

Irish law is applicable to these Instructions. The Irish courts shall have exclusive jurisdiction in relation to any disputes arising from these Instructions-

The Applicant's attention is drawn to the Competition Act 2002 - 2019 (as may be amended from time to time) which makes it a criminal offence to collude on prices or terms in a public procurement competition.

Applicants must not make any assumptions that the Contracting Authority has prior knowledge of their organisation or service provision. Tenderers will only be evaluated on the information contained in their Tender (as may be clarified in accordance with these Instructions).

Each Applicant's acceptance of delivery of these Instructions (by whatever means they were received) constitutes its agreement to, and acceptance of, the terms set forth in the Preface.

1 Introduction

1.1 This procedure

The Contracting Authority has sent a contract notice and tender documents for the Services to tenders and where appropriate a similar notice has been simultaneously sent to the Office for Official Publications of the EC for publication in the OJEU. The notice and tender documents are addressed to all those who wish to participate in a tender competition for the Services described in the "Particulars".

These documents set out the award criteria and the award process which will be followed by the Contracting Authority in making the assessment of whether Applicants are suitable to provide the Services and, from those Applicants deemed to be suitable, which tender is the most economically advantageous. These documents also set out the information which must be supplied by Applicants. Tenders must be submitted in accordance with these Instructions. Any tenders not complying with these Instructions may be rejected by the Contracting Authority, whose decision in the matter shall be final.

1.2 These documents

The documents at (i) and (ii) below are available to all Applicants:

- (i) The following documents (when fully completed by the relevant parties), and any amendments to them which have been issued (e.g. pursuant to section 2.2), will be included in the contract:

- The Conditions of Engagement
- Form of Tender and Schedules A and B attached
- Any content of other documents identified in Schedule A
- Where required, a request for the detailed breakdown of the tender price.
- Details of quality submission required.

Also included in the Contract but not part of the documentation being made available to Applicants is the Letter of Acceptance which the Contracting Authority will issue at award stage. Any post tender clarifications that are to be part of the Contract will be included in that letter.

- (ii) All other documents, including *Documents for information purposes only* issued to Applicants, will not form part of the Contract. This includes (but is not limited to):

- The invitation letter
- Suitability Assessment Questionnaires
- These Instructions
- Any information submitted with tenders and not called for in these Instructions or in post-tender clarifications.

1.3 The Conditions for Contract Award

It will be a condition precedent to appointment that the Consultant:

- (a) shall provide proof in the form of completed MF 2.1 or proof in a form otherwise agreed by the Contracting Authority that the insurances required by the Contract (see Section 2.19 of Schedule A of the Conditions of Engagement) are in place;
- (b) shall produce promptly evidence of tax clearance;

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- (c) shall where indicated in the Particulars or as otherwise agreed with the Contracting Authority provide sub-consultants' appointments to the Contracting Authority for approval and furnish the Contracting Authority with certified copies of such appointments when approved and with duly executed collateral warranties given by such sub-consultants in favour of the Contracting Authority (where required).
- (d) shall, where requested by the Contracting Authority, furnish the Contracting Authority with a duly executed reliance guarantee¹ and/or collateral warranties², and/or reliance warranties³ (in each case where applicable) given by entities upon whose resources the successful Tenderer has relied upon for the purpose of meeting any of the suitability criteria applicable in this Competition
- (e) Shall provide evidence of membership of a satisfactory Pension and Sick Pay Scheme for the Real Estate Consultants's personnel and for any sub-contractors employed by the Real Estate Consultant.

1.4 Data Protection

As part of this Competition, the Applicant may (at various stages) provide personal data relating to the Applicant or its organisation, employees or other third parties. In this Suitability Assessment Questionnaire ("this Questionnaire"), "Data Protection Laws" means all applicable data protection law including, with effect from 25 May 2018, the General Data Protection Regulation (Regulation (EU) 2016/679) and the Data Protection Act 2018; and the terms 'personal data', 'process', 'controller', 'processor' and 'data subject' shall have the meanings given to them under Data Protection Law.

Where the Applicant provides personal data relating to third parties, the Applicant must ensure that such third parties are made aware of the contents of this Data Protection Notice in full.

The Applicant, as controller in respect of any personal data provided by it as part of this competition, is required to confirm in the declaration required under Appendix 1 to this Questionnaire that all data subjects whose personal data is provided by the Applicant have consented to the processing of such personal data by the Applicant, the Contracting Authority, the evaluation team and the supplier of the etenders.gov.ie website, for the purposes of the participation of the applicant in this competition or that the Applicant otherwise has a legal basis for providing such personal data to the Contracting Authority for the purposes of its participation in this competition.

Where such personal data is provided, the relevant controller is the Contracting Authority. If there are any questions about the Contracting Authority's use of such personal data, please contact the Contracting Authority's Data Protection Officer whose details are available upon request to the Contracting Authority.

The Contracting Authority may process the following personal data as part of this competition:

- name;
- contact details;
- CV details (including but not limited to qualifications, education, experience, previous roles and responsibilities);
- details of proposed role(s) and responsibilities on this contract;
- referee details; and

¹ in the form of MF 2.9 Reliance Guarantee. The Contracting Authority may accept alternate arrangements, in place of a guarantee, at its discretion.

² in the form of MF 2.3 Collateral Warranty

³ in the form of MF 2.10 Reliance Warranty

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- any other data provided by the Applicant.

The Contracting Authority collects personal data from the Applicant directly, and from the following sources:

- Applicant's organisation;
- other members of the Applicant's consortium (if applicable); and
- Referees.

Any personal data provided will be processed for the purposes of the competition, the administration of any contract awarded on foot of this competition, reporting to any regulators or oversight bodies and/or any disputes relating to the competition or the contract.

In connection with the above, the Contracting Authority may disclose personal data to various recipients including:

- Applicant's organisation;
- other members of the Applicant's consortium (if applicable);
- the Contracting Authority's third party service providers, such as financial, legal and technical advisors; and
- regulators or oversight bodies.

If the Applicant is unsuccessful as part of the tender process, such personal data will be retained until three years after the conclusion of the tender process or the award of the contract to the successful Tenderer, whichever is later. If the Applicant is successful, and a contract is awarded to the Applicant at the end of the tender process, such personal data will be retained in accordance with the Contracting Authority's record management and retention policy, a copy of which can be obtained from the Employer upon request.

Any data subjects in respect of which the Employer holds or processes personal data have rights in relation to their personal data, including the right to request access to their data and, in certain circumstances to request rectification, erasure or restriction of the processing of their personal data. All such data subjects have the right to lodge a complaint with the Irish supervisory authority, the Data Protection Commission.

2 Communications

2.1 Means of Communication

All communications from an Applicant and the Contracting Authority concerning this Competition must be in writing using the means of communication stated in the Particulars.

2.2 Supplemental information

The Contracting Authority may issue (by means of communication stated in the Particulars) supplemental information to all Applicants at any time (including where prompted by a query, confidential or otherwise). Supplemental information may to amend any of the information in these documents, including by deleting and adding to it, and by extending time limits. Supplemental information will only become part of the Contract if it is stated to amend the Contract documents.

The Contracting Authority will not normally issue supplemental information later than the date stated in the Particulars but is entitled to do so at any time.

2.3 Queries

Applicants may raise queries in writing using the means of communication stated in the Particulars. Queries must be raised as soon as possible and should be raised in any event no later than the latest date for queries stated in the Particulars, although the Contracting Authority may at its discretion respond to queries raised after that date. The Contracting Authority has no obligation to respond to queries. If the Contracting Authority responds to a query, it will issue the response to all Applicants in accordance with the Particulars, unless the Applicant asking the query has clearly designated the query as confidential. If the Applicant has designated the query as confidential, and the Contracting Authority decides that the response should, nevertheless, be sent to all Applicants, the Contracting Authority will so notify the Applicant asking the query, who will, subject always to the Contracting Authority's rights under section 2.2 of these Instructions, have the option within the time limit specified by the Authority of withdrawing the query or having any response sent to all Applicants.

The Contracting Authority may still issue any information it considers appropriate following the withdrawal of the query.

As with these Instructions to Tenderers, responses to queries will not create any contractual relationship between the Contracting Authority and Applicants, or form part of the Contract, unless explicitly stated otherwise.

It is the responsibility of Applicants to monitor the means of communication for this Competition for any correspondence or clarifications in relation to these Instructions.

If an Applicant becomes aware of any ambiguity, discrepancy, error, or omission in or between these documents, it must immediately notify the Contracting Authority, even after the time for submitting queries has expired.

2.4 Suitability Assessment Submission

Tenderers must ensure a response to the Suitability Assessment Questionnaire is included with their Tender. The Contracting Authority will review the SAQ Submissions and any Tenderer whose SAQ Submission does not pass the qualification criteria (or which is otherwise eliminated in accordance with the Suitability Assessment Questionnaire) will not be eligible for the award of the Contract and their Tenders may not necessarily be opened.

2.5 Other

As indicated in the Particulars

2.6 Suitability Assessment

Subject to section 9.6, following the submission of its tender, a Tenderer will not be allowed to make any changes to the information in its suitability assessment submission for this competition prior to contract award.

3 Applicants

3.1 Name

Each Applicant must sign and deliver the Form of Tender using the Applicant's full correct legal name.

3.2 Reliance on Resources

Where, in order to meet any applicable criteria in Section 3.3 (Financial and Economic Standing) (including for the avoidance of doubt, with respect to evidence of turnover), and/or in Section 3.4 (Technical Capability) of the Suitability Assessment Questionnaire, an Applicant (or any member of an Applicant which is a Joint Venture, Consortium or Partnership), relies on the capacities of other entities or undertakings with which it is directly or indirectly linked, whatever the legal nature of those links may be (including, for example, but not limited to, a parent company and/or a subcontractor/sub-consultant, including a specialist skill provider who is not the Applicant itself), the Applicant will be required to demonstrate to the satisfaction of the Contracting Authority that the capacities relied upon will actually be available to the Applicant if it is awarded the Contract.

At contract award stage, the Contracting Authority reserves the right to require the following from any entity relied upon with regard to:

- (a) any of the Economic or Financial Standing sub-criteria, the entity relied upon may be required by the Contracting Authority at contract stage, to enter into a guarantee in the form of the Reliance Guarantee in respect of the performance of the contract by the Applicant⁴;
- (b) any of the Technical Capability selection sub-criteria, the entity may be required by the Contracting Authority at contract stage, to enter into either a Reliance Warranty or a Collateral Warranty for Sub-Consultants (as appropriate to the nature of the resource relied upon by the Applicant) with regard to the making available the resources relied upon by the Applicant⁵. Note that where an Applicant relies on another entity for educational or professional qualifications (sub-criteria 3.4a and 3.4b in the Questionnaire), or with regard to relevant professional experience (sub-criteria 3.4c in the Questionnaire), including those of a Specialist Skill Provider (who is not the Applicant itself), the entity being relied upon must perform the works or services to which those qualifications or experiences relate;
- (c) further evidence of the availability of the resources relied upon may be required by the Contracting Authority at a later stage in the Competition and/or upon award of the Contract.

3.3 Joint ventures, consortia and partnerships

Where a Candidate is a consortium, joint venture, partnership, or unincorporated grouping of two or more persons, the Candidate is not required to assume a specific legal form for the purposes of participating in this Competition, but may be required to do so by the Contracting Authority prior to the award of the Contract. If the party who will execute the contract as the Consultant is one or more human or legal persons (such as a partnership, joint venture or consortium), each of them must execute the Form of Tender (see also 5.14 below). Where the role of Health and Safety Supervisor is part of the service to be provided the party providing that skill must be an individual or a company (i.e. body corporate) that constitutes an acceptable entity.

⁴ in the form of MF 2.9 Reliance Guarantee. The Contracting Authority may accept alternate arrangements, in place of a guarantee, at its discretion.

⁵ in the form of MF 2.10 Reliance Warranty

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3.4 Sub-consultants

Where an Applicant comprises a lead consultant, who will execute the Contract with the Contracting Authority, and a number of sub-consultants, MF 2.3 Collateral Warranty for Sub-consultants will be required from any sub-consultant as listed in the Particulars and entry into the Contract will be conditional upon the provision of such warranties.

The Contracting Authority reserves the right to approve the sub-contract to be entered into between the lead consultant and any such sub-consultants and in particular will expect that the terms of the Conditions of Engagement insofar as they apply to any sub-consultant are reflected in any such sub-contract.

4 Information on Project and Services

4.1 The Services

The services to be provided are set out in Schedule B to the Conditions of Engagement, and as specified in detail in Appendix 1 to Schedule B of Form of Tender and Schedule - Service Requirements forming part of the Contract and are for the stages identified in Schedule B.

The Performance Periods for performance of each stage of the Services, are set out in Schedule B to the Conditions of Engagement.

4.2 The Project

Carlow County Council is seeking to procure a Consultant to provide Real Estate Consultancy Services (land and property valuation) necessary for the acquisition of the lands included in the CPO in relation to the N80 Leagh Bends Scheme. These services include, but are not limited to, all land and property valuation services; assessment of claims submitted in response to Notice to Treat; negotiation & settlement of claims; assessment & arbitration services; advising on accommodation works; reporting to the client and attendance at progress meetings; consultations with other specialists; attendance at meetings with landowners and their advisors; preparation for, attendance at and representation at Assessment Hearings and/or Arbitration Hearings (if required); and preparation of Land Compensation Closeout Reports.

Please refer to Appendix 1 to Schedule B of Form of Tender and Schedule - Service Requirements for full details the services required.

5 Requirements for Tenders

5.1 Means of Tender Submissions

Tenders must be received in accordance with the means of submission stated in the Particulars at or before the date and time stated in the Particulars or such later date and time as may be advised by the Contracting Authority to all Applicants in the manner described in the Particulars. Time is taken as standard time according to the Standard Time Act 1968 as amended by the Standard Time (Amendment) Act 1971 and any subsequent amendment or re-enactment thereof.

Where the Particulars state that the required means of tender delivery is by electronic submission⁶ to designated tender boxes on the eTenders web portal, Applicants are advised to ensure that they give sufficient time to allow for the successful upload of all tender documents and that they have a reliable, continual connection speed available for this purpose. Applicants should ensure that their operating system has sufficient capacity to execute the upload of all the documents included in the tender submission before the deadline stated in the Particulars. The timely and complete upload of documents is the responsibility of each Applicant. All files submitted electronically must be capable of being readily viewed in their entirety by the means stated in the Particulars. It is the responsibility of the Applicant to ensure that electronic documents submitted are not corrupt. Applicants are advised to consult etenders.gov.ie for information on uploading electronic submissions.

Completed delivery of the tender **in advance of the submission deadline** is the responsibility of each Applicant.

All tenders received on time will be opened promptly after expiry of the deadline for return of tenders.

5.2 Format

Tenders will consist of:

- The completed Form of Tender with attached completed Schedules A and B executed in accordance with the requirements of Section 5.14;
- Where required, detailed breakdown of tender price (e.g. the total estimate broken down into the number of man-hours with the associated hourly rate(s).
- The detailed quality submission to meet the requirements set out in the Particulars.
- The Suitability Assessment Submission.

If the Contracting Authority's information included in the Particulars in Schedules A or B to the Conditions of Engagement has been amended by supplemental information, Applicants must base their tender on the most recently issued information.

Applicants must not complete, or make any amendments or alterations to, any section of Schedules A and B to the Conditions of Engagement included with the Form of Tender. Any such amendments may result in the Applicant's tender being rejected.

⁶ CA note: where the competition is subject to the European Procurement Regulations, then electronic submission⁶ must be used.

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5.3 Copies

Where the Particulars state the required means of tender submission is by hand or pre-paid registered post, Tenders must include the number and type of paper and electronic copies stated in the Particulars and must be packed and marked as stated in the Particulars.

5.4 Language

Tenders and supporting documents must be written in the language stated in the Particulars. Any original document in another language must include an accurate translation into the language stated in the Particulars. Queries and other communications must be in the same language.

5.5 Pricing

Unless otherwise stated, all sums given in tenders must be in Euros, to two decimal places.

Applicants must not insert additional items in the Form of Tender or make any alterations to the Form of Tender.

Amounts must be included wherever required in the Form of Tender. Blank spaces, the terms “nil” or “included”, or dashes or the like must not be used. Each amount must properly cover the full inclusive value of the work to which the amount relates.

Where the Contracting Authority has required Applicants to submit a detailed breakdown of their tender price this information is to be provided in addition to the cost information requested in the Form of Tender and should include all costs associated with the tender total (e.g. total estimated man-hours extended by associated hourly rates and other itemised costs).

Where the Applicants are permitted to tender a percentage for the fee, this percentage is to be a single overall percentage figure for the full service delivery. Applicants are not permitted to tender a different percentage fee for different stages and where an Applicant attempts to do so, the percentages tendered will be averaged out to arrive at an overall single percentage.

The tendered hourly rates will be deemed to include for profits and for all costs associated with staff, in particular:

- Salary payments;
- Provision of all secretarial/administration/clerical support;
- All equipment required in the performance of the services;
- Office overheads;
- Insurance including health insurance;
- Bonus payments;
- Employer PRSI;
- Any allowances (including travel and subsistence);
- General office consumables;
- Annual leave payments/sick leave payments;
- Postage/telephone/fax/e-mail costs;

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- All photocopying, printing and document reproduction.

The Contracting Authority's decision as to whether or not a tender has complied with the requirements of this paragraph shall be binding.

5.6 Allocation of fees

The proportion of the fee that will be payable for each stage in accordance with the Conditions of Engagement is set out in Schedule B to the Conditions of Engagement. Applicants are not permitted to propose different proportions with their tenders and any attempt to do so may result in the tender being rejected.

5.7 Notional capital value

The notional capital value figure stated in the Particulars, if any, is exclusive of VAT and represents a notional total capital value for the project which will be used for tender assessment purposes only, as set out in section 9 of these Instructions.

5.8 Value Added Tax

The amounts entered in the Form of Tender and any amounts in any detailed pricing breakdown required are to exclude value-added tax unless otherwise stated.⁷

5.9 Qualifications

Tenders must not be qualified in any way but must be submitted in accordance with these Instructions. Without prejudice to the generality of the foregoing, Tenders must not include or be accompanied by any statement that could be construed as rendering the tender equivocal and/or placing it on a different footing from other tenders.

5.10 Not Used

5.11 Project Supervisor

If so stated in the Particulars, the Consultant or its nominee will be appointed as project supervisor for the design process under the Safety, Health and Welfare at Work (Construction) Regulations 2013 (as amended).

Subject to the provisions of section 2.4, if the Tenderer has named a proposed project supervisor for the design process in its suitability assessment submission for this competition, the Tenderer must include details of the project supervisor(s) so named. If the Tenderer has not named a nominee in its suitability assessment submission for appointment as project supervisor for the design process the Tenderer will be taken to have offered to act in the role itself, and the Contract, if awarded to the Tenderer, will require the Tenderer to accept the role. In this case, the Applicant must be a competent individual or body corporate.

5.12 Assigned Certifier

If so stated in the Particulars, the Consultant or its nominee will be appointed as Assigned Certifier under the Building Control (Amendment) Regulations 2014.

⁷ CA: there may be different VAT treatment for different elements of the lump sum (e.g. expenses). If you require elements with different VAT treatment to be separately set out in invoices, this should be stated in the management services and you may also wish to require any breakdown of the lump sum sought to have elements with different VAT treatment listed separately.

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Subject to the provisions of section 2.4, if the Tenderer has named a proposed Assigned Certifier in its suitability assessment submission for this competition, the Tenderer must include details of the Assigned Certifier so named. If the Tenderer has not named a nominee in its suitability assessment submission for appointment as assigned certifier the Tenderer will be taken to have offered to act in the role itself, and the Contract, if awarded to the Tenderer, will require the Tenderer to accept the role. In this case, the Applicant must be a competent individual or body corporate.

5.13 Design Certificate

If so stated in the Particulars, the Consultant will be required to sign the Design Certificate in accordance with the Building Control (Amendment) Regulations 2014

5.14 Tender execution

The Form of Tender must be signed on behalf of the Tenderer by a duly authorised person (whose signature should be followed by “Duly Authorised on Behalf of [name of the Tenderer]”).

If so required by the Contracting Authority, the Tenderer must procure and provide a legal opinion as to the signing of the Form of Tender on behalf of the Tenderer and, if the Employer requires such a legal opinion, it must be provided at the Tenderer’s cost. Such legal opinion shall be expressly for the benefit of the Employer.

Where the Particulars state that electronic submission is the required means of delivery, the signature must be visible on the scanned Form of Tender. The Contracting Authority reserves the right to seek a hard copy of the Form of Tender at a later date.

5.15 Deposits

Any deposit required for hard copies of tender documents as stated in the Particulars will be refundable to all tenderers that submit *bona fide* tenders that are not subsequently withdrawn. Such deposit is to cover the cost incurred by the Contracting Authority in preparing the relevant tender documents.

5.16 Suitability Assessment

With their tenders, Tenderers are also required to submit their Suitability Assessment Submission. This will be assessed as set out in paragraph 9.1 below to determine the Tenderer’s suitability to carry out the Service.

6 Number of Tenders, Mandatory Options and Variants

6.1 Terminology

An **option** is a Tender *required* under section 6.2 below.

A **variant tender** is a Tender complying with section 6.3 below and identified as a variant Tender.

A **standard tender** is a Tender that is not an option or a variant Tender.

6.2 Mandatory options

If the Particulars state that any mandatory options are required, the Applicants must submit a separate tender for each of the options stated in the Particulars.

6.3 Variant tenders

If the Particulars state that any variant tenders are permitted, a variant tender must comply with the minimum requirements set out in the Particulars.

If so stated in the Particulars, variant tenders may be submitted only by an Applicant who also submits a standard tender.

If not so stated, variant tenders may be submitted without submitting a standard tender.

Unless otherwise stated in the Particulars, variant tenders are not permitted.

6.4 Numbers of tenders

The maximum number of Tenders that an Applicant may submit is stated in the Particulars. If more than one Tender per Applicant is permitted, each Tender must be submitted separately and must, except as otherwise permitted or required by this section 6, be complete, without referring to the contents of any other Tender. Each Tender must have a unique identifier, which must be stated on each envelope or box containing the parts of the Tender. The identifier must state whether the Tender is standard, a mandatory option, or a variant Tender and if there are options, must identify the option.

7 Non- Compliant Tenders

The Contracting Authority's decision on whether a tender is compliant will be final.

If a Tender fails to comply in any respect with the requirements set out in these instructions, or is ambiguous, the Contracting Authority shall be entitled at its absolute discretion (but shall not be obliged) to take such action as it considers appropriate, including (but not limited to):

- (a) rejecting the relevant tender as non-compliant;
- (b) without prejudice to the Contracting Authority's right to reject the tender:
 - (i) meeting with, raising issues and/or seeking clarification from the Tenderer in respect of the relevant tender;
 - (ii) requesting the Tenderer to provide the Contracting Authority with information or items which have not been provided or have been provided in an incorrect form, provided such information does not constitute a material amendment to the tender;
 - (iii) waiving a requirement which, in the opinion of the Contracting Authority, is minor or procedural.
 - (iv) take any other step permitted by law.

in accordance with applicable law and principles

8 Corrections, unbalanced and abnormal tenders and rates

8.1 Errors

The Contracting Authority may, without any responsibility for this, examine the Form of Tender and other detailed pricing information (where sought at 5.5 above and in the Particulars) for errors in addition or extension.

If there is an error in extension, the rate will be adjusted, so that the extension remains the same.

If there is an error in addition, the amounts added (and the rates making them up) will be adjusted pro rata to the error, so that the total remains the same. This will apply if the total of the tendered rates and prices, does not add up to the tendered lump sum fixed price (the “**Contract Sum**”).

The Contracting Authority will decide which amounts and rates are to be adjusted.

No adjustment made under this section 8.1 will affect the tendered Contract Sum for the purpose of assessment.

8.2 Unbalanced Tenders

Where, in the Contracting Authority’s opinion, any breakdown by the Tenderer of the Contract Sum does not reflect a fair allocation of the tendered Contract Sum, the Contracting Authority may (but is not obliged to) do any or all of the following:

- require the Tenderer to provide a more detailed breakdown of any tendered amounts (in addition to those already provided under 5.5 as required in the Particulars), to show that they reflect a fair allocation of the tendered Contract Sum;
- require that any figures proposed by a Tenderer for each stage of the Service be adjusted to reflect the allocation set out in the Particulars;
- invite the Tenderer to adjust the breakdown of the Contract Sum or the allocation of the tendered percentages, but without adjusting the tendered Contract Sum, or where relevant, the overall percentage fee tendered.

The Contracting Authority will pay particular attention to pricing that could result in the Tenderer, if successful, being paid too much of the Contract Sum disproportionately early in comparison with the amount of work done.

If, having considered the information provided (both in the tender and in response to a requirement under this section 8.2), the Contracting Authority is of the view that the Tenderer’s breakdown of the tendered fixed price lump sum or distribution of the tendered percentages do not reflect a fair allocation of the tendered Contract Sum, the Contracting Authority may reject the tender.

8.3 Abnormally low tenders, abnormally high or low rates or prices

Tenderers must not use abnormally high or low rates or prices. If, in the Contracting Authority’s opinion, the overall tendered amount is abnormally low or any tendered percentage (where relevant) or amounts including the rates tendered for time charges are abnormally low or abnormally high, the Contracting Authority may require the Tenderer to provide further written details of the constituent elements of the overall tendered amount or the tendered rates or any other information which the Contracting Authority considers relevant. This may include (without limitation) the information listed in Regulation 69 of the European Union (Award of Public Authority Contracts) Regulations 2016.

Any failure to provide such information, where requested, may exclude the tender from further consideration.

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Tenderers are advised that in relation to hourly rates, the Contracting Authority reserves the right in particular to request such information as the Contracting Authority considers appropriate to determine whether such rates are abnormally low or high.



If, having considered the information provided, the Contracting Authority is of the view that either the Contract Sum is abnormally low or any tendered amounts (including the rates for time charges) are abnormally low or abnormally high, the Contracting Authority may reject the tender.

No adjustment made under this section 8 will affect the tendered amount.



9 Assessment of Tenders

9.1 Award Criteria

The award criterion is the most economically advantageous tender meeting the specified minimum criteria.

The assessment of the Most Economically Advantageous Tender will be determined in accordance with the award criteria set out in the Particulars.

Options, variant tenders, and standard tenders will be assessed according to these criteria.

9.2 Clarifications

The Contracting Authority may seek clarification or further information or both from one or more Tenderers in relation to their tender submission. The Contracting Authority may meet with one or more Tenderers for these purposes. The Contracting Authority will confirm to the Tenderer(s) concerned in written minutes any clarification arising from a meeting and the Tenderer will be required to confirm or correct the minutes in writing. See also section 10.4.

9.3 Compliance

The Contracting Authority will assess whether any of the grounds for exclusion in the Suitability Assessment Questionnaire apply, where applied in this Competition. This applies right up to the award of the contract.

Without prejudice to the foregoing, and the Contracting Authority reserves the right to confirm that the Tenderers circumstances has not changed to the extent that they would not qualify for the award of this contract. The Contracting Authority will assess Tenders for compliance with these Instructions, including provision of all the information and documentation required, and the matters covered in section 8 above.

Following the assessments under this section 9.3, the Contracting Authority may proceed according to section 7.

9.4 Review ⁸

Important Note: Any review procedure available in this Competition (other than legal proceedings under Order 84A of the rules of Superior Courts⁹) set out in the Particulars is not mandatory. Tenderers should obtain legal advice as to the review procedures that may be available to them under law, as well as the timeframes in which such review procedures may be availed of

9.5 Assessment methodology

- (a) Tenders will be evaluated against the quality criteria set out in the Particulars. Any Tenderer:
- (i) Not passing on a 'pass / fail' criterion, or
 - (ii) achieving less than 40% of the maximum marks on an individual 'quality' criterion or
 - (iii) achieving less than 50% of the total available quality marks

⁸ CA Note - In the Particulars, the Contracting Authority may state a review procedure, whereby a Tenderer who disputes a decision of the Contracting Authority about whether a Tender complies with these Instructions for Tenderers, may raise the matter with the Contracting Authority. The review procedure should include appropriate timelines for the submission of the query and response times.

⁹ Where the competition is subject to the European Procurement Regulations

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

will be excluded from further consideration.

- (b) Those Tenderers whose tender submissions have not been excluded following the carrying out of the compliance check at Section 9.3 and the evaluation against the quality criteria at (a) above will then have their tender prices assessed.
- (c) The price score will be determined by taking the following steps:
 - (i) The Contracting Authority will apply the Tenderer's tendered hourly rates to the notional hours set out in the Particulars, leading to a notional figure for time charges.
 - (ii) Where a percentage fee has been properly tendered for carrying out the Services or any element of the Services, this percentage will be applied to the notional capital value set out in the Particulars to derive a notional lump sum for the purpose of assessment only.
 - (iii) Where a lump sum for carrying out the Services or any element of the Services has been properly tendered, this lump sum will be added to the figure obtained under (c) (i) above, where relevant.
 - (iv) The total figure thus obtained will be the overall notional tender price for the purposes of assessment.
- (d) The Tenderer with the lowest overall notional tender price following the assessment at (a), (b) and (c) above will be awarded the maximum marks available for price. Other Tenderers eligible for appointment are then scored by deducting one half of one percent (0.5%) of the total marks available for price for every one percentage points difference between the lowest eligible price and that of the Tenderer under consideration. The lowest price mark which can be obtained is zero. Fractions of points shall be rounded to the nearest whole mark.

Price marks for Tenderer = $A \times (1 - (0.5 \times [(B - C)/C])$

Where:

A = Total marks available for price

B = Tender price of Tenderer

C = Lowest eligible tender price

- (e) In the quality assessment, the Tenderer(s) considered to have the highest technical merit in each criterion being assessed (or sub-criterion, where used) will be given the maximum marks available for that criterion (or sub-criterion, where used). All other Tenders will be marked for each criterion (or sub-criterion (where used)) relative to the tender(s) assessed as having the highest technical merit for that criterion (or sub-criterion, where used). Each Tenderer's quality marks for each criterion shall be totalled at the end of the assessment process. The highest scoring Tenderer eligible for appointment will then be awarded 100% of the available marks for quality and all others will be awarded a proportion of the total available marks equal to the proportion that their quality score represents of the highest scoring Tenderer. Fractions of points shall be rounded to the nearest whole unit.

Quality marks for Tenderer = $A \times (B/C)$

Where:

A = Total marks available for quality

B = Total marks awarded to Tenderer for all quality criteria

C = Total marks awarded to highest scoring Tenderer for all quality criteria

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

- (f) The quality and price marks for the Tenderers which have not been excluded must have regard to the Quality: Price Ratio set out in the Particulars. The Tenderer with the highest final score as determined by the formula below will be the Most Economically Advantageous Tender. In the event of a tie between Tenderers, the Tenderer with the highest marks for quality will be the Most Economically Advantageous Tender. In the event of a tie on the basis of quality marks, those Tenderers tied on quality marks will have their names included in an independently witnessed draw to determine the Most Economically Advantageous Tenderer.

$$\text{Final score} = (A/B \times C) + (D/E \times F)$$

Where:

A = Tenderer's total quality marks as determined at Section 9.5(e)

B = Total marks available for quality

C = Quality Ratio as set out in Quality: Price Ratio in the Particulars

D = Tenderer's total price marks as determined at Section 9.5(d)

E = Total marks available for price

F = Price Ratio as set out in Quality: Price Ratio in the Particulars

9.6 Change in circumstances

If, as a result of a change in circumstances or otherwise, any information given by a Tenderer to the Contracting Authority, in a tender or otherwise, including in a Suitability Assessment Submission, (in particular but without limitation, regarding the structure of a Tenderer and/or the members of a Tenderer or any entity being relied upon by the Tenderer, or the personnel proposed) was (when submitted) or has become (by reference to the facts as they then stand) untrue, incomplete or misleading, the Tenderer must so inform the Contracting Authority as soon as it becomes aware of this.

If it comes to the Contracting Authority's attention that

- there has been a change in circumstances concerning a Tenderer that could affect the Contracting Authority's assessment of that Tenderer's tender or the Contracting Authority's decision to open that Tenderer's tender, or
- information submitted by a Tenderer was (when submitted) or has become (by reference to the facts as they then stand) untrue, incomplete or misleading

the Contracting Authority may (but is not required to) take such steps as it considers necessary to revise its assessment of the Tenderer's tender or suitability assessment submission on the basis of the information then available to the Contracting Authority and/or exclude the Tenderer from further participation in the Competition. The Contracting Authority may clarify this with the Tenderer and may seek further information and/or evidence from the Tenderer.

10 Award Process

10.1 Tender validity period

Tenders must remain open for acceptance for the period stated in the Particulars.

10.2 Notification

As soon as practicable after reaching the award decision as to which is the most economically advantageous tender, the Contracting Authority will inform all Tenderers of the decision.

If the European Procurement Regulations apply the notification to the Tenderer to whom the Contracting Authority has decided to make an award should be in the form of Model Letter O.eu.6 *Letter to Successful Tenderer*. The notification to the other compliant Tenderers should be in the form of Model Letter O.eu.7 *Letter to Unsuccessful Tenderer* and should issue at the same time as the *Letter to Successful Tenderer*.

If the European Procurement Regulations do not apply the notification to the Tenderer to whom the Contracting Authority has decided to make an award should be in the form of Model Letter O.na.6 *Letter to Successful Tenderer*. The notification to the other compliant Tenderers should be in the form of Model Letter O.na.7 *Letter to Unsuccessful Tenderer* and should issue at the same time as the *Letter to Successful Tenderer*.

Where a contract is regulated by the European Procurement Regulations the Employer will not issue the *Letter of Acceptance* (M.F. 2.2) earlier than 14 days in the case of communicating electronically, or 16 days in the case of ordinary post after notifying all Tenderers of the award decision.

The *Letter to Successful Tenderer* will not form the Contract, or any contract or other obligation. The Contract will be formed only by issue of the *Letter of Acceptance*.

10.3 Letter to Successful Tenderer

Whichever *Letter to Successful Tenderer* issues (O.eu.6 or O.na.6) to the Tenderer who submitted the most economically advantageous tender it should require the Tenderer to submit to the Contracting Authority any or all of the items listed in the Particulars under “*Letter to Successful Tenderer*” together with any other items that the Contracting Authority deems appropriate.

If the Tenderer to whom such a *Letter to Successful Tenderer* is addressed does not submit the documents as required within the time allowed, the Contracting Authority may take such steps as it considers appropriate, including (but not limited to) to

- proceed according to the process in section 10.2 above to initiate award to the Tenderer who submitted the next most economically advantageous Tender or
- allow the Tenderer to whom the *Letter to Successful Tenderer* was addressed additional time to provide the documents or
- issue the Letter of Acceptance to the Tenderer to whom the *Letter to Successful Tenderer* was addressed (even though the documents have not yet been provided).¹⁰

10.4 Letter of Acceptance

The Contracting Authority may create the contract by issuing a Letter of Acceptance at any time during the tender validity period or any extension of that period before the expiry of that period.

¹⁰ A contract should not be awarded to any firm which cannot produce a tax clearance certificate except as a last resort. In such a case, the advance approval of the Department of Finance must be obtained.

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Any written clarifications of a Tender (including written minutes of a meeting clarifying the Tender, see section 9.2), will be referred to (if part of the Contract) in any Letter of Acceptance of the clarified tender, and the clarifications referred to will be included in the Contract.

10.5 Conditions of Engagement

Following issue of the Letter of Acceptance the Contracting Authority will inform the Consultant of the arrangements for the execution of the Agreement. The Consultant shall comply with the rules regarding execution in the Particulars.

10.6 Award Notice

The Contracting Authority will, after award, send an award notice (if appropriate) to the Office for Official Publications of the EU, if so required by law.

11 Conflict of Interest

11.1 Disclosure

Any conflict of interest or potential conflict of interest must be fully disclosed in writing to the Contracting Authority as soon as such conflict or potential conflict becomes apparent. In the event of any conflict or potential conflict of interest, the Contracting Authority shall, in its absolute discretion, decide on the appropriate course of action.

A conflict of interest includes, but is not limited to, situations where a Candidate or any of the members of a Candidate which is a consortium, joint venture or partnership, or any entity being relied upon, or any of their advisers, contractors, consultants, servants or agents, are currently or have been in the past an adviser, contractor consultant, servant or agent to the Contracting Authority, or any local or other relevant authority in relation to the Services or the competition.

Without prejudice to the foregoing, any registrable interest involving the Candidate and the Contracting Authority, (and where applicable any elected members of the Contracting Authority or members of the Board of the Contracting Authority), members of the Government, members of the Oireachtas or employees of the Contracting Authority or their relatives must be fully disclosed to the Contracting Authority immediately upon such information becoming known to the Candidate.

The terms 'registrable interest' and 'relatives' shall be interpreted in line with the Ethics in Public Office Act, 1995 and 2001.

The Contracting Authority will, at its absolute discretion, decide on the appropriate course of action, which may include (but is not limited to) excluding the Candidate from the competition, terminating any contract awarded under the competition or permitting the Candidate to continue subject to safeguards determined by the Contracting Authority being put in place and observed.

Without prejudice to the foregoing, where any entity(ies) proposes to be on more than one team bidding for the Contract, the relevant Tenderers must provide a statement that they are aware of this multiple participation, and that it has been brought to the attention of all concerned.

The Contracting Authority will then investigate the circumstances to see if this multiple participation could result in a distortion of competition. Where it is felt that competition may be distorted, Contracting Authority may take such steps as it deems appropriate which may include limiting the number of bidding teams with which an entity may participate, disqualifying relevant Candidates or such other steps as it deems appropriate subject to the principles of applicable law.

Glossary of Terms used in these Instructions

Terms defined in the Conditions of Engagement identified in the Particulars have the same meaning in these Instructions. References to clauses are to clauses or sub-clauses of those Conditions. Unless otherwise indicated, references to sections and Appendices are to sections of and Appendices to these Instructions.

Term	Meaning
Applicant	a person (or group of persons) that has decided to tender for the project.
Candidate	A person (or group of persons) that has submitted a tender and suitability assessment material and who has not yet been assessed for suitability at evaluation stage.
Contract	the contract that may be awarded by the Contracting Authority for the Services at the end of the competition.
Conditions of Engagement	the Government's Standard Conditions of Engagement for either Consultancy Services (Technical), or for Archaeological Services.
this competition	the award process for which these Instructions is issued.
these documents	These Instructions and the invitation letter and other documents issued with it and any additional information issued by the Contracting Authority in connection with the competition.
European Procurement Regulations	SI 284 of 2016 (European Union (Award of Public Authority Contracts) Regulations 2016) or SI 286 of 2016 (European Union (Award of Public Contracts by Utility Undertakings) Regulations 2016).
these Instructions	• this volume, including the Preface at the start, Particulars and Appendices • other documentation accompanying this volume and any information and/or opinions made available during the tender period by and on behalf of the Contracting Authority and information or instructions issued by the Contracting Authority in connection with the competition not stated to amend the Contract documents.
Suitability Assessment Submission	The Applicant's response to the Suitability Assessment Questionnaire(s) accompanying these Instructions.
Tenderer	An Applicant that has submitted a tender.

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Particulars

These are the Particulars referred to in these Instructions. Where there is any conflict between the details set out in the Particulars and the details set out in the completed Schedules A and B attached to the Form of Tender the details set out in the Schedules shall prevail.

Tender for	<i>Real Estate Consultancy Services for N80 Leagh Bends Scheme</i>	
comprising	<i>Real Estate Consultancy Services (land and property valuation) necessary for the acquisition of the lands included in the CPO. These services include, but are not limited to, all land and property valuation services; assessment of claims submitted in response to Notice to Treat; negotiation & settlement of claims; assessment & arbitration services(if required); advising on accommodation works; reporting to the client and attendance at progress meetings; consultations with other specialists; attendance at meetings with landowners and their advisors; preparation for, attendance at and representation at Assessment Hearings and/or Arbitration Hearings (if required); and preparation of Land Compensation Closeout Reports.</i> <i>Tenders should note that services relating to Stage (iii) Assessment and Stage (iv) Arbitration are strictly provisional and may be carried out in whole, in part or not at all at the sole discretion of the Client.</i>	
Main CPV Code		
For	Carlow County Council	
For	<i>Real Estate Consultancy Services - N80 Leagh Bends Scheme</i>	
At	<i>N80 Leagh Bends, in the townlands of Castletown, Graiguenaspiddoge, Leagh, Kilballyhue and Kilcoole, Co. Carlow.</i>	
Using (Instructions section 1.2 and 10.5)	Terms of Engagement:	Conditions of Engagement Consultancy Services(Tec) Published on http://constructionprocurement.gov.ie/standard-conditions-of-engagement/ on the date 10 days before the latest date for submission of Tenders (disregarding any amendments posted on that date).
Anticipated Date for Commencement of Service:	Q4 2026	
Anticipated Service Contract Period (months/years):	60 months	
Means of Communication between	All communications between the Candidate and the Contracting Authority in relation to this Competition shall be in writing by electronic using eTenders webportal.	

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Applicants and Contracting Authority (Instructions section 2.1,2.2 2.3)¹¹

Queries to be submitted by electronic means via the eTenders portal (www.etenders.gov.ie)

Supplemental Information and Queries (Instructions sections 2.2, 2.3)

Latest date for queries	30/10/2026 (14 days before latest time for receipt of tender)
Date after which Contracting Authority will not normally issue supplemental information or responses to queries	05/11/2026 (8 days before latest time for receipt of tender)

Pricing (Instructions section 5.5)

Pricing Format	Lump Sum
Provide a detailed breakdown of tender price	Yes

Tender Submission Deadline (Instructions section 5.1)

Deadline for submission of tenders:	13-11-2026	12:00 noon
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Means of Tender submission (Instructions section 5.1)

All Tender submissions shall be submitted¹² by: electronic submission to eTenders webportal using the Tender Box facility on the Government of Ireland public procurement portal at www.etenders.gov.ie

Candidates shall submit their tender electronically using the tender box facility on the eTenders website - www.etenders.gov.ie

Note to Tenderers:

Where it is stated above that Tenders are to be submitted by hand or pre-paid registered post, Tenderers should obtain a signed receipt acknowledging delivery.

Where it is stated above that tender submissions shall be submitted by “electronic submission to eTenders tender box(es)”, tenders must be delivered to the designated tender boxes on the eTenders web portal.

Hard Copies (Instructions section 5.3)

N/A

Number of Paper Copies of Tender	No paper copies - electronic submission only
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¹¹ CA note: where the competition is subject to the European Procurement Regulations, then “electronic submission” **must** be selected.

¹² CA note: where the competition is subject to the European Procurement Regulations, then “electronic submission” **must** be selected.

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

	<table border="1"> <tr> <td data-bbox="432 183 890 271">Number and type of Electronic Copies of Tender:</td><td data-bbox="890 183 1455 271">One - in PDF format</td></tr> </table>	Number and type of Electronic Copies of Tender:	One - in PDF format
Number and type of Electronic Copies of Tender:	One - in PDF format		
Other (Instructions section 2.5)	<i>Please note that the etenders electronic tender box facility closes at the stated date and time precisely. Candidates must ensure that they give themselves sufficient time to upload and submit all required documentation onto the etenders tender box facility before the stated deadline.</i>		
Tender Documents (Instructions section 1.2)	Attached to these Instructions are the following documents, divided into the three categories set out below: Documents to be included in the Contract Letter of Acceptance (including any agreed record of relevant post-tender clarifications), Pricing Schedule, Service Requirements (Service requirements as detailed in Appendix 1 to Schedule B of the Form of Tender and Schedule - Service Requirements), Completed Form of Tender and Schedule A and B, using Standard Conditions of Engagement, Tender Clarifications (if any), Standard Conditions of Engagement for Consultancy Services (Technical) (COE-1 v.2j 30/09/2024), Quality Submission, Post tender clarificaitons (if any), Collateral Warranty for sub-consultants (if applicable). Documents for information purposes only (<i>not</i> to be included in the Contract) These Instructions (ITT S2(b) v.2.0 04/11/2024) Documents contained in the Information Pack, Documents for suitability assessment Suitability Assessment Questionnaire: Part 1 (QC2-Part 1-v.3.2 25/11/2025) Suitability Assessment Questionnaire: Part 2 (QC2-Part 2-v1.1 04/11/2025) Suitability Assessment Questionnaire: Appendix 1 - QC2-Part 1-v.3.2 25/11/2025 Suitability Assessment Questionnaire: Appendix 2 - QC2-Part 1-v.3.2 25/11/2025 Suitability Assessment Questionnaire: Appendix A Suitability Assessment Questionnaire: Appendix B1 Suitability Assessment Questionnaire: Appendix B3 A European Single Procurement Document (ESPD) may be completed to provide details of each party that makes up the tendering entity. These Instructions (other than any appendices listed in 1.7 of Schedule A to be contract documents) and any other information issued to Applicants not stated to amend the Contract documents are not to be included in the Contract. Further Information Further information may issue as referred to in these Instructions		

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Format of Tender Submissions
(Instructions section 5.2)

Where the required means of Tender submission is by electronic submission

Applicants should upload their Tender in clearly named separate documents. All uploaded documents should be saved in the file format stated below. The contents of each document must be clearly identifiable by their saved title and each document must contain the name of the Applicant, name of the Contract and the content of the document.

All documents that require signature must be signed prior to converting to a *read only* PDF file format.

Tenderers shall submit their tender bids and supporting documentation electronically using the Tender Box facility at www.etenders.gov.ie

The file folder structure to be used for the electronic submission of tender bids at www.etenders.ie shall be as follows.

One MAIN FOLDER named: '[Tenderer's Name] - N80 Leagh Bends Scheme - Real Estate Consultancy Services - Tender Submission [Date].'

Two SUB-FOLDERS with the following names and contents

Sub-folder No. 1 named: '[Tenderer's Name] - Suitability Assessment'.
This sub-folder shall contain the Tenderer's Suitability Assessment Submission.

Sub-folder No. 2 named: '[Tenderer's Name] Tender'
This sub-folder shall contain the Tenderer's tender submission, including Quality Submission documents, completed Pricing Document and signed Form of Tender.

Tenderers please note that all tenders and supporting documents must be formatted so that they can be read immediately using PDF readers. The Contracting Authority is not responsible for corruption in electronic documents. Tenderers must ensure electronic documents are not corrupt.

If more than one Tender is permitted or required, each document must also be marked with the unique identifier required under Section 6.4 of these Instructions. The required format of electronic files is: PDF

Where the required means of Tender submission is by hand or pre-paid registered post:

Not Applicable.

Language
(Instructions section 5.4)

English

Tender Validity Period
(Instructions section 10.1)

As stated in Form of Tender
(180 days)

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Mandatory Options
(Instructions section 6.2)

Are mandatory options required **No**

Variants
(Instructions section 6.3)

Are variant tenders permitted?

No

If variant tenders are permitted, is a standard tender also required?

Not Applicable

Minimum requirements for variants

Not Applicable

Number of Tenders
[Instructions section 6.4]

Maximum number of tenders per Applicant

One

Conditions of Engagement to be executed under seal
[Instructions 10.5]

No

Indicative Tender Programme for Competition

Contract Notice date:

07/10/2026

Reference:

Not Applicable

Issue Tender Documents:

07/10/2026

Receipt of Tenders:

As indicated under "Tender Date"

Interviews (if required):

Not Applicable

Decision on Contract Award:

December 2026

Sub-Consultants
(Instructions section 3.4)

Sub-Consultants who will be required to provide Collateral Warranties

None

Review
(Instructions 9.4)

Review procedure (other than legal proceedings under Order 84A of the Rules of Superior Courts¹³):

N/A

Note to Tenderers: Any review process set out above is not mandatory. Applicants should obtain legal advice as to the review procedures that may be available to them under law, as well as the timeframes in which such review procedures may be availed of.

¹³ Where the competition is subject to the European Procurement Regulations

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Award Criteria
(Instructions
section 9.1)

OVERALL TOTAL QUALITY MARKS AND MINIMUM THRESHOLD		
Overall Total Quality Marks		700 marks is the total marks available for quality
Minimum Quality Threshold for each individual criterion		40%
Minimum Overall Quality Threshold		50%
TOTAL MARKS FOR QUALITY CRITERIA AND SUB-CRITERIA		
Total Quality Marks Criterion ‘A’		100 marks
Total Quality Marks for Sub-Criterion ‘A1’	100 marks	
Total Quality Marks for Sub-Criterion ‘A2’	n/a	
Total Quality Marks for Sub-Criterion ‘A3’	n/a	
Total Quality Marks for Sub-Criterion ‘A4’	n/a	
Total Quality Marks Criterion ‘B’		
Total Quality Marks for Sub-Criterion ‘B1’	150 marks	
Total Quality Marks for Sub-Criterion ‘B2’	100 marks	
Total Quality Marks for Sub-Criterion ‘B3’	n/a	
Total Quality Marks for Sub-Criterion ‘B4’	n/a	
Total Quality Marks Criterion ‘C’		
Total Quality Marks for Sub-Criterion ‘C1’	300 marks	
Total Quality Marks for Sub-Criterion ‘C2’	n/a	
Total Quality Marks for Sub-Criterion ‘C3’	n/a	
Total Quality Marks for Sub-Criterion ‘C4’	n/a	
Total Quality Marks Criterion ‘D’		
Total Quality Marks for Sub-Criterion ‘D1’	50 marks	
Total Quality Marks for Sub-Criterion ‘D2’	n/a	
Total Quality Marks for Sub-Criterion ‘D3’	n/a	
Total Quality Marks for Sub-Criterion ‘D4’	n/a	

Instructions to Tenderers for Consultancy Services under an Open Procedure where Hourly Rates are to be Tendered

Total Quality Marks Criterion 'E'		n/a
Total Quality Marks for Sub-Criterion 'E1'	n/a	
Total Quality Marks for Sub-Criterion 'E2'	n/a	
Total Quality Marks for Sub-Criterion 'E3'	n/a	
Total Quality Marks for Sub-Criterion 'E4'	n/a	
Total Quality Marks Criterion 'F'		n/a
Total Quality Marks for Sub-Criterion 'F1'	n/a	
Total Quality Marks for Sub-Criterion 'F2'	n/a	
Total Quality Marks for Sub-Criterion 'F3'	n/a	
Total Quality Marks for Sub-Criterion 'F4'	n/a	

PRICE CRITERIA	
Total Price Marks:	300 marks is the total marks available for price
QUALITY PRICE RATIO	
Quality: Price Ratio	70 : 30 ¹⁴
BASIS OF ASSESSMENT	
Basis of Assessment for Quality Criteria and Information Required: <i>Candidates should set out their Quality Submission as per the Quality Submission - General Requirements below.</i> <i>Criterion A - Commitment of Tenderer's Proposed Team</i> <i>Sub-Criterion A1 - Commitment of Tenderer's Proposed Team</i> <i>Describe, as a statement of commitment, how the Tenderer's submission represents the most economically advantageous tender from the point of view of the Contracting Authority and how their team adds value to this project. Tenderers' submission is to identify their proposed team structure and provide a project organisation chart for the proposed team. This submission should specifically address how, for this Contract, the following factors add value from the point of view of the Contracting Authority:</i> <i>the Role and Time Commitment of the Project Manager to the Contract.</i> <i>the Roles, Time Commitment and Skill Balance of the Team assigned to the Contract.</i>	

¹⁴ Where none is stated, it shall read 70: 30

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Maximum No. of pages allowed: 5

Marks available: 100

Criterion B – Technical Merit

Sub-Criterion B1– Technical Merit of Tenderer's Proposed Team

Please detail the proposed teams' experience and track record in property valuations and negotiations across a wide variety of property asset classes' i.e. residential property / dwellings / development land/ agricultural land / office / retail / industrial / licensed premises including operational properties. In outlining this experience, the proposed teams track record in agreeing compensation with reference to infrastructural projects requiring CPO powers should also be demonstrated.

Maximum No. of pages allowed: 3

Marks available: 150

Sub-Criterion B2 – Assessment and Arbitration Services

Describe, as a statement of commitment, the Tenderers' proposed approach to the preparation and conduct of independent Assessment and Arbitration proceedings, where required under the Contract.

Tenderers shall demonstrate their approach to:

- review and assessment of compensation claims;*
- preparation of valuation evidence and reports;*
- preparation for Assessment Hearings and Arbitration Hearings;*
- attendance and presentation of expert evidence;*
- liaison with the Contracting Authority and its legal advisers;*
- formulation of recommendations before and following hearings; and*
- management of risk, programme and costs associated with Assessment or Arbitration proceedings.*

Tenderers should demonstrate how their methodology, experience and technical capability will support the efficient management and resolution of Assessment and Arbitration proceedings.

Maximum No. of pages allowed: 2

Marks available: 100

Criterion C – Approach and Methodology including Project Management

Sub-Criterion C1 – Approach and Methodology including Project Management

Describe, as a statement of commitment, the Tenderers' clear understanding of the Services required by TII and as outlined in Appendix 1 to Schedule B of Form of Tender and Schedule - Service Requirements, and the likely difficulties that might be experienced in ensuring a successful outcome. Tenders should outline their approach & methodology (incl. Project Management) for providing the Services and demonstrate their ability to perform the Services as set out in the Tender Documents. Tenderers should demonstrate how they will ensure provision of services required within the Contracting Authority's timeframe, describing any mechanisms that will be put in place to ensure that the requirements of the Contract will be met. The Tenderers response should demonstrate consistency of approach and value for money principles and how the tenderers expertise and experience will add value to the project from the Client's perspective. The following points should be addressed in providing a response:

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- *Valuation of land and property and accommodation works.*
- *Assessment of compensation with respect to the law governing the compulsory acquisition of land in Ireland.*
- *Transparent and robust negotiating process.*
- *Treatment of risk and uncertainty.*
- *A process for minimising the risk of referrals to arbitration.*
- *A process for taking the matter to assessment / arbitration where necessary.*
- *Any value added / case management proposals which the tenderer may suggest.*
- *Project Delivery Programme with named resources.*
- *Quality Management Systems.*

Maximum No. of pages allowed: 6

Marks available: 300

Criterion D – Sustainability

Sub-Criterion D1 – Sustainability

Describe, as a statement of commitment, details of initiatives aimed at supporting and implementing environmental and sustainable efficiencies in their practices and in the delivery of Services, including, but not limited to:

- *prevention or minimisation of waste and use of paperless office solutions*
- *energy conservation in buildings and use of equipment and measurable reductions in other resources.*
- *provision of sustainable solutions for business travel and digitalisation*

Maximum No. of pages allowed: 1

Marks available: 50

Quality Submission – General Requirements

The part of the submission dealing with each of the criteria should identify the criteria to which they apply (using the alphanumeric identifiers) and will only be considered in the assessment for the criterion to which it refers.

All text must have a minimum font size of 10 in Arial font except in tables, flowcharts, etc. where a minimum font size of 9 may be used. Text is single spaced. Margins are set at 2.5cm on each edge of the page. The margins may contain headers and footers, including page numbering.

Page limits are expressed in sides of A4 unless specified otherwise. Tenderers may use sizes other than A4 in their submission, but they are counted in A4 equivalents – therefore one side of A3 equals two sides of A4.

For the avoidance of doubt, pages containing tables, flowcharts, diagrams, pictures and the like will be counted as contributing to the page limits set out for each criterion. It is at the Tenderers discretion to decide the number of pages required to provide their response but they must not exceed the maximum number of pages stated above.

Where a Tenderer submits more pages than is permitted for any criterion, pages in excess of the permitted limit will not be considered in the tender assessment. The

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information sought must be consistent with what is being assessed, as indicated in the criteria and sub-criteria.

Marking scheme

% of Marks Available

Comment

0% - <20%

Very Poor:

The response is of very little relevance to the matter raised in the quality sub-criterion. It addresses minor elements of the matter raised and contains insufficient detail or explanation to demonstrate how the matter raised in the quality sub-criterion will be fulfilled. Overall, it provides the Contracting Authority with very little confidence of successful delivery of the project.

20% - <40%

Poor:

The response is partially relevant but poor. While the response addresses some elements of the matter raised in the quality sub-criterion it contains insufficient, limited detail or explanation to demonstrate how the matter will be fulfilled. Overall, it provides the Contracting Authority with little confidence of successful delivery of the project.

40% - <60%

Acceptable:

The response is relevant and acceptable. It reasonably well demonstrates a broad understanding of the matter raised in the quality sub-criterion but lacks detail on how the matter will be fulfilled. Overall, it provides the Contracting Authority with an acceptable level of confidence of successful delivery of the project.

60% - <70%

Reasonably Good:

The response is relevant and reasonably good. It demonstrates a reasonably good understanding of the matter raised in the quality sub-criterion and provides some detail on how the matter will be fulfilled but lacks sufficient detail to award a higher mark. Overall, it provides the Contracting Authority with a reasonably good level of confidence in the successful delivery of the project.

70% - <80%

Good:

The response is relevant and good. It is sufficiently detailed to demonstrate a good understanding of the requirements and provides details as to how the matter raised in the quality sub-criterion will be fulfilled. Overall, it provides the Contracting Authority with a good level of confidence in the successful delivery of the project.

80% - <90%

Very Good:

Response is very relevant and very good. It is sufficiently detailed to demonstrate a real understanding of the requirements and provides good details and evidence of how the matter raised in the quality sub-criterion will be fulfilled. Overall, it provides the Contracting Authority with a very good level of confidence in the successful delivery of the project.

90% - 100%

Excellent:

The response is entirely relevant and excellent overall. It is comprehensive, unambiguous and demonstrates a thorough understanding of the matter raised in the quality sub-criterion and clearly demonstrates, with detailed supporting evidence how the matter raised in the quality sub-criterion will be met. Overall, it provides the

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Contracting Authority with an excellent level of confidence in the successful delivery of the project.

The Contracting Authority reserves the right to confirm the accuracy of information and/or data submitted as part of the submission with Transport Infrastructure Ireland and other third parties, including other Client organisations. Any misrepresentation of facts may result in tenders being rejected, or, at the Contracting Authority's sole discretion, being marked on the basis of the Contracting Authority's view as to the accurate position.

Additional Information to be submitted with tender

None

Deposit (Instructions section 5.15)

Deposit required on issue of hard copies of tender documents

of

Not Applicable

Intellectual Property Rights

Intellectual property rights for all outputs resulting from the execution of this contract will reside with the Contracting Authority.

Project Supervisor (Instructions section 5.11)

Not Applicable

Assigned Certifier (Instructions section 5.12)

Not Applicable

Design Certificate (Instructions section 5.13)

Not Applicable

Letter to Successful Tenderer (Instructions section 10.3)

The Contracting Authority may issue to the Tenderer who submitted the most economically advantageous tender a *Letter to Successful Tenderer* requiring that Tenderer to submit to the Contracting Authority prior to any contract award any or all of the following:

- evidence that the insurances required by the Contract are in place (including Professional Indemnity Insurance)
- evidence of tax clearance
- Safety and Health Declaration MF2.4

Evidence that the Applicant and all subconsultants and subcontractors (domestic or otherwise) are members of a Pension and Sick Pay Scheme to the satisfaction of the Contracting Authority.

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	Collateral warranties for specialist skills to be provided by a sub-contractor Where applicable and where requested by the Contracting Authority, duly executed reliance guarantees, reliance warranties and/or collateral warranties in respect of entities relied upon by the Tenderer for pre-qualification. Any other documents the Contracting Authority considers appropriate
Rates for Time Charges (Instructions section 9.5(c)(i))	The rates for time charges which will be inserted in Schedule B shall be as tendered in the Form of Tender. The grades listed in the Form of Tender shall have the meaning stated hereunder: as detailed in Appendix 1 to Schedule B of the Form of Tender and Schedule - Service Requirements.
Notional Hours for Assessment Purposes (Instructions section 9.5(c)(i))	Not Applicable
Notional Capital Value for Assessment Purposes (Instructions section 9.5(c)(ii))	Where the Particulars indicate that percentage fees to be tendered, the notional capital value which will be used for the purposes of assessment is <i>Not Applicable</i>
Tender Percentage (Instructions section 9.5(c)(ii))	Where the Particulars indicate that percentage fees are to be tendered, the stage at which the percentage will be converted to a lump sum is: [<i>Not Applicable</i>